**Proposal for Development of Center Management System**

December 15, 2021

**Commercial Proposal**

|  |  |
| --- | --- |
| Submitted To: |  |
| Submitted By: |  |

**PERPETUAL MODEL**

**PERPETUAL MODE**

**SOFTWARE COSTING**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **SL** | **Item** | **Quantity** | **Unit Price** | | **VAT 5%** | **Total Price Inclusive VAT** |
| **A** | **Center Management System Software Cost (One Time)** | | | | | |
| 1 | **Software** | 1.00 | 4,400,000.00 | | 220,000.00 | 4,620,000.00 |
| **Total** | | | | | | **4,620,000.00** |
| **B** | **Annual Maintenance Cost (AMC)** | | | | | |
|  | | **Percentage** | | **Price in BDT** | **VAT 5%** | **Total Price Inclusive VAT** |
| 1 | **AMC Charge** | 15% | | 660,000 | 33,000 | 693,000.00 |
| **C** | **Future Change Request Cost** | | | | | |
|  | | **Unit** | | **Price in BDT** | **VAT 5%** | **Total Price Inclusive VAT** |
| 1 | **Offsite Man days** | Per Man Day | | 7,000.00 | 350.00 | 7350.00 |

**PAYMENT PLAN**

**The payments shall be cleared by customer on the following basis:**

|  |  |  |
| --- | --- | --- |
| **Payment Terms** | **Interval (Tentative)** | **% of Total Payments** |
| **Project Kick off fee.** | **Advance** | **40%** |
| **Successful UAT** | **After successful user acceptance testing** | **50%** |
| **Final Payment** | **Go Live** | **10%** |
| **Total % of Project Completion** | | **100%** |

**Subscription Model**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **SL** | **Item Name** | **Unit Price** | **Agreement Period (Minimum)** | **VAT 5%** | **Total Price Per Month**  **Inclusive VAT** |
| **A** | **Center Management System** | | | | |
| 1 | Unlimited User License | 100,000.00 | 5 Years | 5000.00 | 105,000.00 |

**TERMS AND CONDITIONS**

1. Purchaser (BRAC) shall issue a PO under the main contract between “Sheba Technologies Ltd.” and “BRAC”.
2. Sheba Technologies Ltd. will issue the Invoice as per PO and main contract.
3. Payment will be made as per the payment plan.
4. Any change in the scope or requirement will have cost implications and will be billed separately as per above man day charge.
5. Warranty period is 1 Year from Successful UAT Completion date.
6. AMC is applicable from 2nd Year and will be charged at 15% per annum on the PO value.
7. Sheba Technologies Ltd. is a TAX exempted company, for which no AIT will be applicable in price quotation & payment.
8. Hardware and all other 3rd party licenses will be provided by the customer.
9. BRAC will exclusively hold the IP rights of the “Center Management System” solution design documents, UI/UX contents, solution prototype along with source code.
10. STL will share the source code of the customized **CMS** solution after final payment clearance.
11. STL will continue to hold the Intellectual Property (IP) Rights and Exclusivity to sell the generic version of the solution along with all its modules and features to any other customers(s).
12. This commercial proposal is valid for 60 days starting from the day of submission